

Firearms Industry Importer, Exporter and Manufacturer Conference 2011



Sponsored by NSSF, the FAIR
Trade Group and NFATCA.



August 2-3, 2011
Hyatt Regency Reston
1800 Presidents Street
Reston VA 20190
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WWW.NFATCA.ORG/CONFERENCE

TUESDAY, AUGUST 2, 2011

8:00 am to 9:00 am	Registration Coffee, Tea, Pastries, Juice
9:00 am to 9:15 am	Welcome Day One <i>Walker English (FAIR Trade Group), John Brown (NFATCA), Larry Keane (NSSF)</i>
9:15 am to 9:30 am	ATF Opening Remarks <i>William J. Hoover, Acting Deputy Director ATF</i>
9:30 am to 10:15 am	Industry Perspectives - Global Regulation <i>Wayne Weber, Heckler & Koch USA</i>
10:15 am to 10:30 am	Break - Light snack, beverages
10:30 am to 11:00 am	FES Division Update <i>Steven Albro, Deputy Chief, Firearms and Explosives Services Division</i>
11:00 am to 11:45 am	ATF Compliance <i>Harry McCabe, Deputy Assistant Director, Field Operations IO; Adam Rogers, Chief, Firearms Industry Programs Branch (Inventory & Recordkeeping) & Local Field Office Area Supervisor.</i> The panel will review common compliance issues that come up for importers, including inventory procedures, recordkeeping with off-the-shelf computer programs, common inspection findings, and more.
11:45 am to 1:00 pm	Lunch
1:00 pm to 2:00 pm	TTB FAET Seminar <i>Connie Owings, Firearms & Ammunition Excise Tax Industry Program Analyst, Alcohol and Tobacco Tax and Trade Bureau</i>
2:00 pm to 2:45 pm	Firearms Imports Branch Update <i>William Majors, Branch Chief</i> Topics to include an update on the eForm 6, completion and submission of the Form 6A, importation of armor piercing and non-sporting ammunition, and the shotgun study.
2:45 pm to 3:00 pm	Break - Light snack, beverages
3:00 pm to 3:45 pm	Firearms Technology Branch Review <i>John Spencer, Branch Chief and Rick Vasquez, Assistant Chief</i>
3:45 pm to 4:00 pm	UN Update <i>William Kullman, Deputy Chief, International Affairs, ATF</i>
4:00 pm to 5:00 pm	Year in Review - ATF Panel & Moderator <i>Arthur Herbert, Assistant Director, Enforcement Programs and Services (panel chair); Chad Yoder, Division Chief, Firearms and Explosives Industry Division; Steve Albro, Deputy Chief, Firearms and Explosive Division; Larry White, Industry Analyst; Gary Schaible Industry Liaison Analyst; Rebekah Holman (ATF counsel)</i> The panel will include the day's presenters to review common issues and questions not addressed in the earlier sessions.
5:00 pm to 6:00 pm	FAIR/NFATCA/NSSF Reception Light hors d'oeuvres, open bar (limited)

WEDNESDAY, AUGUST 3, 2011

8:00 am to 8:45 am	Coffee, Pastries, Juice
8:45 am to 9:00 am	Welcome Day Two <i>Walker English, John Brown & Larry Keane</i>
9:00 am to 9:45 am	Export Control Reform and the Impact on the Firearms Industry (Commerce) <i>Kevin Wolf, Assistant Secretary of Commerce for Export Administration</i> Change within the federal government is underway in how it controls exports of U.S. companies. It is imperative to be aware of what changes are in the works and how these proposed changes may impact the firearms industry.

9:45 am to 10:30 am	<p>Export Control Reform and the Impact on the Firearms Industry (DDTC) <i>Robert S. Kovac, Managing Director, Directorate of Defense Trade Controls</i> Bob Kovac will present the DDTC perspective of export control reform efforts with focus on the changes that will affect the firearms export trade.</p>
10:30 am to 10:45 am	Break - Light snack, beverages
10:45 am to 11:15 am	<p>Export Control Reform (Congressional Perspective) <i>Rep. Max Sandlin (D-Tex) (retired)</i></p>
11:15 am to 12:00 pm	<p>DDTC Licensing <i>Chuck Schwinger, Division Chief, Small Weapons and Firearms (Invited)</i> This session will include a comprehensive review of the State Department registration and licensing requirements of firearms exports under the International Traffic in Arms Regulations (ITAR), common errors in license applications, and recent changes in the regulations.</p>
12:00 pm to 1:15 pm	Lunch
1:15 pm to 2:15 pm	<p>Retransfers of US-Origin Firearms <i>Sue Plant (PM-RSAT for Gov. to Gov.) & Chuck Schwinger (DDTC for DCS) (Invited)</i> The State Department's Bureau of Political Military Affairs Office of Regional Security and Arms Transfers (PM-RSAT) is responsible for handling arms transfers and third party transfers, disposal, and change of end-use involving U.S. -origin equipment procured via the U.S. Foreign Military Sales (FMS) Program and all government to government grant assistance programs. DDTC is responsible for authorizing all transfers involving U.S.-origin military equipment acquired through direct commercial sales. Learn about the retransfer approval process and what information and documentation is required for submissions.</p>
2:15 pm to 3:00 pm	<p>DDTC Enforcement Update <i>Glenn Smith, Chief of DDTC Enforcement</i> A review of significant AECA enforcement cases in the last year that will include a discussion on civil enforcement trends, voluntary and directed disclosures, consent agreements, and what steps companies can take to avoid violations.</p>
3:00 pm to 3:15 pm	Break - Light snack, beverages
3:15 pm to 4:00 pm	<p>FCPA Review <i>Brian Benczkowski, Esq. and Sam Williamson, Esq. (Kirkland & Ellis LLP)</i> The Department of Justice is devoting a significant amount of resources to enforce the Foreign Corrupt Practices Act (FCPA). With these aggressive anti-corruption efforts, it is important to understand the scope of the FCPA and what steps are necessary to protect your company against fraud and corruption. The expert panel will discuss trends in anti-bribery enforcement, designing and implementing compliance programs to detect and deter corrupt payments, best practices relating to agents and third parties, conducting due diligence and responding to discovery or allegations of corrupt payments.</p>
4:00 pm to 4:45 pm	<p>US Embargoes & Sanctions <i>John Pisa-Relli, Legal Director – Trade Compliance, Thales USA, Inc.</i> The U.S. Treasury Department's Office of Foreign Assets Control (OFAC) administers and enforces economic and trade sanctions against targeted foreign countries, regimes, and individuals whose activities threaten the national security, foreign policy or economy of the United States. Effective OFAC compliance is critical because violations of these sanctions programs, inadvertent or otherwise, can result in penalties, not the least of which is the possible suspension of import or export activities. Learn what these sanctions programs are and how they impact your international business.</p>
4:45 pm	<p>Farewell Remarks <i>Walker English, John Brown & Larry Keane</i></p>



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